About Johnson & Johnson

At Johnson & Johnson, we believe health is everything. Our strength in healthcare innovation empowers us to build a world where complex diseases are prevented, treated, and cured, where treatments are smarter and less invasive, and solutions are personal. Through our expertise in in pharmaceutical, and medical devices and diagnostics markets Janssen and MedTech, we are uniquely positioned to innovate across the full spectrum of healthcare solutions today to deliver the breakthroughs of tomorrow, and profoundly impact health for humanity. Learn more at <https://www.jnj.com/>.

1. 포지션: Associate Professional Sales Representative - DePuy Synthes
2. 계열사: 존슨앤드존슨메드테크코리아 (MedTech)
3. 근무지: 서울시 용산구

4. 근무 형태: Regular

**Depuy Synthes**

DePuy Synthes is the orthopaedics company of Johnson & Johnson. With one of the most comprehensive orthopaedics portfolios in the world, we help heal and restore movement for millions of patients. Our products span various specialties, including joint reconstruction, trauma, craniomaxillofacial, spinal surgery, and sports medicine.

Building on our proud legacy of industry firsts, we are honoring our commitments to quality and innovation while creating a future where it's easier than ever before to keep people moving.

**Depuy Synthes Trauma**

Depuy Synthes is a global leader in medical devices that are used to treat orthopaedic trauma. Our fixation products treat fractures and correct a wide range of deformities. With one of the most comprehensive portfolios of orthopaedic solutions in the world, we can ensure you have the right tools for your specific needs.

**Responsibilities**

- Assists in the attainment of established sales goals and market share objectives

- Assists in implementing market development and field marketing activities

- Makes sales presentations to customers in healthcare settings

- Develops customer and product-focused presentation packages for sales

- Arranges professional education activities to enhance the knowledge of healthcare professionals

- Makes regular visits to customer locations to gather information on orders and market conditions

- Performs contract and/or tender management activities

- Targets and manages assigned territory while operating within an assigned budget

- Coordinates with logistics to ensure product availability

- Executes national, regional and local promotional activities that are designed to advance sales in specific product lines or areas

- Follows up with customers to resolve any issues and ensure satisfaction

- Assists in making sales forecasts for business planning

- Prepares sales reports and documents, relaying relevant market information to management

**Requirements and Preferred Qualifications**

- Recent graduates or those with less than 2 years of business experience

- Those who have completed military service or are exempt and have no reason for disqualification for overseas travel

- Strong communication skills, relationship-building, collaboration, and teamwork

- Strong drive for results and customer focus

- Resilience and courage in unfamiliar and challenging situations

- The ability to instill trust, including adherence to policies, procedures, and regulations

- Ability to demonstrate the J&J Leadership Imperatives—a strong commitment to Our Credo, the ability to connect inclusively with others, a drive to shape the future of health through innovation, and a passion for growth and development

- Proficiency in using English in the workplace

- Preferential treatment for veterans

- Driver’s license holder

**[지원 방법]**
www.careers.jnj.com 접속 -> Position Number 2406178640W 검색 -> 해당 모집 공고의 “Apply Now” 클릭 후 온라인 지원 프로세스 진행

**[ 제출 서류]**

국문 혹은 영문 자유 양식의 이력서/자기소개서

**[서류 마감일]**
채용시 마감

**[For more Johnson & Johnson]**

- J&J Careers 유튜브 채널 : <https://www.youtube.com/channel/UCZEsWOZwbcjcXHrgYq7sP4Q>

- J&J Korea Facebook: <https://www.facebook.com/JNJCareersKorea/>

- J&J Linkedin: [https://www.linkedin.com/company/johnson-&-johnson/](https://www.linkedin.com/company/johnson-%26-johnson/)

- J&J Corporate Page: <http://www.jobkorea.co.kr/Company/1605233/Info>

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- 서류 전형 합격자에 한하여 개별 통보합니다. 단, 회사 사정에 따라 지연될 수 있습니다.

- 입사 지원 서류에 허위 사실이 발견될 경우, 채용 확정 이후라도 채용이 취소될 수 있으며 향후 채용이 제한됩니다.

- 제출된 서류는 반환되지 않으며, 별도 요청 시 삭제합니다.

[www.careers.jnj.com](http://www.careers.jnj.com/)